

elevate your expectations™



Driving efficiencies in today's leading businesses



# WHO we are

THE BEST CHOICE IN SUPPLY CHAIN MANAGEMENT

AFFLINK has been a leader in supply chain management for more than 35 years. And when you boil it down, we do one thing better than anyone else in the industry – provide innovative process and procurement solutions to drive efficiencies in today's leading businesses.

Pressed for time and stressed for resources, we understand that what you do isn't easy. And you deserve more. Your business deserves more.

It's time to elevate your expectations.

AFFLINK clients realize the true value of integrated supply through the industry's most comprehensive bundle of single-source solutions. Starting with a review process that allows us to understand your entire purchasing process, we are able to uncover savings focused on vendor reduction, product standardizations, and simplified, congruent ordering processes.

## OFFERING COMPREHENSIVE SUPPLY SOLUTIONS

#### Wall-To-Wall Solutions

- Janitorial & Sanitary
  Maintenance
- Safety Supply
- Office Products
- Food Service
- Industrial Supply
- SC Sustainable Choices™
- Business Services

### **FOODSERVICE**



Taking time to understand our clients from the top down, we do more than just deliver products. Our best-in-class Distributors know your company's individual locations personally, as well as the communities they serve. These market leading experts deliver value-added solutions with expertise, training and service to more than 1,000,000 client locations every day.

## AND INNOVATIONS TO IMPROVE PROFITABILITY

AFFLINK is just as its name suggests: That integral 'link' between our Clients, Distributors and vast Supplier base, offering innovative products, market expertise and improved performance—all of which is fueled by our leading edge information technology.

Simply put, we are the catalyst to improved profitability.

With more than 450 servicing locations driving \$7 billion in annual sales, AFFLINK is far and away the largest, most diverse group of Distributors found anywhere in the industry. So whether it's Facility Maintenance, Industrial Packaging, Food Service, Safety & Wellness, Office Products or Industrial Supply – whatever your business needs, we have the experts available to uncover opportunities in every corner of your business.



We are people doing business with people. And we put our reputations on the line every day to ensure our clients have peace-of-mind knowing their locations across the nation are receiving the same quality products and service from the best local Distributors.



Seamlessly giving clients the best of both worlds, AFFLINK provides the speed and efficiencies of online ordering, single-source invoicing and one point of contact. But through the combined power and knowledge of our industry-leading Distributors we are also able to offer the intimacy, flexibility and responsibility of local distribution on a national scale.



No matter where your business takes you, AFFLINK has the logistical footprint to cover your needs and the market leadership and business processes to connect your interests.

Through our shared vision of preeminence, we are committed to driving savings throughout your organization.

Powered by eLev8<sup>™</sup>, our proprietary approach to the marketplace, AFFLINK can uncover never-before-seen opportunities and quantify their value to enhance your overall image, promote a healthy workplace, decrease total costs, increase productivity and satisfy any sustainable objectives you may have.

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eLev8 gives you answers where most businesses are still struggling with the questions. Armed with new clarity and perspective, you can rest assured knowing that the best set of solutions has been identified – and applied – to forecast specific results for your business.

## HARNESSING THE POWER

The 5-step eLev8 process takes an analytical look at your current needs and corporate objectives and then provides a roadmap of product, process and supply chain solutions.

- Client Discovery
- •Site Needs Analysis
- •Supply Chain Efficiencies
- Workloading & Labor
- Solutions Recommendation



Your data is trying to tell you something. Is your business prepared to listen?

## OF BUSINESS INTELLIGENCE

Imagine the power of having access to the right information, in real time – using a consultative approach to help spot trends and predict outcomes before they occur. eLev8 provides you the analytics to interpret vast quantities of data all at once, turning information into insights so that you can develop sound, strategic decisions about your business.



Talk to an expert or go online to find out how AFFLINK can uncover opportunities in your business.

877.240.8900 www.afflink.com



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